



TOURISM KWAZULU-NATAL INVITES ELIGIBLE SERVICE PROVIDERS TO SUBMIT A WRITTEN QUOTATION FOR THE GOODS/SERVICES REQUIRED AS STIPULATED IN THIS REQUEST FOR QUOTATION

REQUEST FOR QUOTATION

REQUISITION NUMBER	11028
DESCRIPTION	PHOTOGRAPHY & COPYWRITER SERVICES
DATE ADVERTISED	05 JULY 2024
CLOSING DATE AND TIME	11 JULY 2024 @ 16H00
CSD No.	_____
SUBMISSION DETAILS	<p>Email Submission: quotes@zulu.org.za</p> <p><i>Late submissions will not be accepted</i></p>
SCM ENQUIRIES	<p>Contact: Philile Radebe</p> <p>Tel / Email: 031 366 7536 / PhilileR@zulu.org.za</p>
TECHNICAL ENQUIRIES	<p>Contact: Zandile Ngcobo</p> <p>Email: zandile@zulu.org.za</p>

NAME OF BIDDER.....

**PART A
INVITATION TO BID**

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TOURISM KWAZULU-NATAL (TKZN)					
BID NUMBER:		CLOSING DATE:	11 July 2024	CLOSING TIME:	16h00
DESCRIPTION					
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
2nd Floor, Ithala Trade Centre Building					
29 Canal Quay Road					
Point Waterfront					
Durban					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	Philile Radebe		CONTACT PERSON	Zandile Ngcobo	
TELEPHONE NUMBER	031 366 7594		TELEPHONE NUMBER	031 366 7503	
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS	phililer@zulu.org.za		E-MAIL ADDRESS	zandile@zulu.org.za	
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
<i>ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		<i>ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?</i>		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?			<input type="checkbox"/> YES <input type="checkbox"/> NO		
DOES THE ENTITY HAVE A BRANCH IN THE RSA?			<input type="checkbox"/> YES <input type="checkbox"/> NO		
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?			<input type="checkbox"/> YES <input type="checkbox"/> NO		
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?			<input type="checkbox"/> YES <input type="checkbox"/> NO		
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?			<input type="checkbox"/> YES <input type="checkbox"/> NO		
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.					

PART B
TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

TERMS AND CONDITIONS

1.DESCRPTION	Yes	No	Noted	If no, indicate deviation
1.1 Quotations must be delivered by the stipulated time to the correct address. Late quotations will not be accepted for consideration				
1.2 All quotations must be submitted on the official forms provided– (not to be re-typed) or online				
1.3 Quotations above R2000 will be evaluated based on functionality (where applicable)				
1.4 This quotation is subject to the Preferential Procurement Policy Framework Act 2000 and, the General Conditions of Contract (GCC) and, if applicable, any other legislation or special conditions of contract				
1.5 TKZN reserves the right to enter negotiations with a prospective contractor regarding any terms and conditions, including price(s), of a proposed contract.				
1.6 TKZN shall not be obliged to accept the lowest or any financial offer or proposal.				
1.7 TKZN will disregard the bid of any bidder if that bidder or any of its directors have abused the institutions supply chain management system and or committed fraud or any other improper conduct in relation to such system.				
1.8 TKZN will list bidders / directors in the list of restricted suppliers and they will not conduct any business with an organ of state				
<p>1.9 Tax Compliance Requirements:</p> <p>1.9.1 Bidders must ensure compliance with their tax obligations. Bidders are required to submit their unique personal identification number (pin) issued by sars to enable the organ of state to view the taxpayer's profile and tax status.</p> <p>1.9.2 Application for tax compliance status (tcs) or pin may also be made via e-filing. In order to use this provision, taxpayers will need to register with sars as e-filers through the website www.sars.gov.za.</p> <p>1.9.3 In quotations where consortia / joint ventures / sub-contractors are involved, each party must submit a separate proof of tcs / pin / csd number.</p>				

<p>1.9.4 Where No Tax Compliance status (TSC) or pin is available but the bidder is registered on the Central Supplier Database (CSD), a CSD number must be provided.</p>				
<p>1.10 The bidder has examined the information provided in the bid documents and x sizeer to undertake the work prescribed in accordance with the requirements as set out in the bid document. The prices quoted in this bid are valid for the stipulated period. Bidder must confirm the availability of the proposed team members. The bidder confirm that this bid will remain binding upon us and may be accepted by you at any time before the expiry date</p>				
<p>1.11 TKZN's business of conduct and ethics: 1.11.1 Relationships with customers and suppliers - To ensure that they remain objective, employees should not accept any bribes offered by any customer or supplier of TKZN, should report such offers to management and refrain from having any vested interest, financial or otherwise, with any customer or supplier.</p>				

B. ADMINISTRATIVE COMPLIANCE

<u>2.STAGE ONE: ADMINISTRATION COMPLIANCE</u>	Yes	No	Noted	If no,indicate deviation
<p><i>All quotations duly lodged will be examined to determine compliance with bidding requirements and conditions. Quotations with obvious deviations from the requirements/conditions, will be eliminated from further adjudication.</i></p> <p>2.1 Mandatory</p> <p>Quotations will be considered compliant if the following documents have been submitted or condition met (whichever is applicable)</p> <p>2.1.1 The bidder must be registered as a vendor on the National Treasury Central Supply Database (CSD), which can be found at https://secure.csd.gov.za/ in compliance with National Treasury compliance paragraph 4.2 with instruction note 4a of 2016/2017</p> <p>2.1.2 The bidder must be in good standing with SARS and such information will be verified through Central Supply Database using SARS e-filing pin in National Treasury compliance (CSD) or u with instruction note 9 of 2017/2018 prior to the award of the bid;</p> <p>2.1.3 SBD 4 - A completed and duly signed declaration of Interest. Should a conflict of interest be declared or identified, the bid would be declared non- responsive. NB Bidder must ensure all pages are complete and all questions answered, you are to indicate not applicable (N/A) where appropriate.</p> <p>Failure to provide any mandatory information as requested above will result in the submission being deemed non-responsive.</p>				
<p>3. <u>STAGE TWO: PRICE AND PREFERENTIAL/SPECIFIC GOALS</u> – 20 points for preference are allocated on the basis of specific goals in line with the framework set out in the PPPFA. This bid will be evaluated using the 80/20 preference point system. 80 for price and 20 for preferential/specific goals.</p>				

<p>3.1 Price and Preferential/Specific goals evaluation will be carried out on bidders who qualified in stage Stage 1 of the evaluation (Mandatory requirements)</p>				
<p>3.2 In line with Preferential Procurement Regulations 2022 and TKZN Supply Chain Management Policy, A bidder will qualify for preference points (where applicable). Bidders are required to submit the following documentation to claim points for specific goals in terms Historically Disadvantaged Individuals:</p> <p style="padding-left: 40px;">a) ≥51% Black Ownership - 10 points</p> <p style="padding-left: 40px;">b) ≥51% Youth Ownership – 5 points</p> <p style="padding-left: 40px;">c) The promotion of enterprises located in KwaZulu Natal – 5 points</p> <p>The following may be used as proof for claiming preference points:</p> <ul style="list-style-type: none"> • BBEE Affidavit • BBEE Certificate • CIPC • CSD Full Registration Report • SA ID document • A stamped letter from the local councilor or municipal utility bill or Lease Agreement 				
<p>4. ADJUDICATION OF BID</p>				
<p>4.1 The quotation shall be awarded at the sole and absolute discretion of TKZN. TKZN hereby represents that it is not obliged to award this quotation to any bidder. TKZN is entitled to retract this quotation at any time as from the date of issue. TKZN is not obliged to award this quotation to the bidder that quotes the lowest.</p>				
<p>4.2 A bidder shall be disqualified from bidding if any attempt is made either directly to solicit and/or canvass any information from any employee or agent of TKZN regarding this quotation from the date the x sizeer is submitted until the date of award of the quotation.</p>				
<p>5. Awarding of contract</p>				
<p>5.1 The TKZN Service Level Agreement will be the only contract signed by both parties and will form the basis of this contract. TKZN's standard terms and conditions will not be negotiated.</p>				
<p>5.2 TKZN reserves the right to award this quotation in full or part</p>				

PRICING SCHEDULE:

Price Proposal must be costed as follows.

Description	rate per hour	Total
Briefing Session		
Drafting of Statement and Bundle Preparations		
Witness Preparation		
CCMA & Court Representation		

	Total excl. VAT
	VAT
	Total incl. VAT

TERMS OF REFERENCE (TORs) FOR THE APPOINTMENT OF A SERVICE PROVIDER TO PROVIDE PROFESSIONAL PHOTOGRAPHY AND COPYWRITE SERVICES FOR THE PROFILING OF ARTS & CRAFT PRACTITIONERS IN UTHUKELA DISTRICT MUNICIPALITY

1. Background

Tourism KwaZulu-Natal through its enterprise development and rural & township tourism support will be supporting the arts & crafts artisans in uThukela District with the aim to provide market access. As part of the tourism cluster development in the district, artisans in the arts & craft space become critical to ensure inclusive tourism growth and local community beneficiation through tourism.

Tourism Development is therefore looking to source service of a professional photographer preferable from the local area, and service of a professional copywriter to help develop professional profiles of the artisans. The profiles of such artisans and their craft will be showcased in an international digital marketplace for market access purposes. Furthermore, the content will have to tell a story for each artisan and their products/craft to appeal to the potential customers and drive conversion.

The identified artisans will include craft such as bidwork, weavers, sculptors, leather works ect. And these artisans span across the district, from municipalities such as Okhohlamba (9 artisans), Alfred Duma (11) and only (1) from Inkosi Langalibalele local municipality.

Finally, the primary objective of this assignment is to produce high-quality, engaging written content and images that effectively showcases the artisans' work, skills, and unique stories. This content will be used to enhance the visual appeal of the digital marketplace and drive customer engagement.

2. The Scope of Works

Appointed service provider(s) will have to fulfil the following activities:

2.1 Photography

2.1.1 Pre-Shoot Planning:

- a. Conduct an initial meeting with the project team to understand the requirements and objectives.
- b. Develop a detailed shoot plan and schedule, including locations, times, and specific items to be photographed.

2.1.2 Photography:

- a. Capture high-resolution images of artisans and their work, ensuring each piece is represented accurately and attractively.
- b. Utilize appropriate lighting, background, and composition techniques to enhance the visual appeal of the products.
- c. Take both staged and candid shots of artisans at work to provide context and storytelling elements.

2.1.3 Post-Processing:

- a. Perform necessary editing and retouching of images to ensure they meet professional standards.
- b. Provide high-resolution digital copies of all images in formats suitable for web use (e.g., JPEG, PNG).
- c. Deliver a selection of images optimized for social media, website and digital marketplace use.

2.1.4 Delivery:

- a. Provide an organized digital portfolio of all images for each artisans within the agreed timeline.
- b. Ensure images are categorized and labeled appropriately for easy identification and use.
- c. To deliver images and profiles for 22 artisans as per agreed scope and timelines.

2.2 Key Deliverables

- a. Detailed shoot plan and schedule.
- b. A minimum of (10) high-resolution images for each artisan/product.
- c. Edited and retouched images suitable for online and digital marketplace use.
- d. Optimized images for social media platforms.
- e. Provide all raw image files.

2.3 Professional Requirements

The photographer should meet the following criteria:

2.3.1 Experience:

- a. Proven track record of professional photography, particularly in product and artisan profiling.
- b. Portfolio demonstrating ability to capture detailed and high-quality images.

2.3.2 Skills:

- a. Expertise in using professional photography equipment and software for post-processing.
- b. Strong understanding of lighting, composition, and other key photography techniques.
- c. Ability to work collaboratively with the project team and artisans.

2.3.3 Availability:

- a. Willingness to travel to various local municipality locations as required.
- b. Flexibility to accommodate the shoot schedule and any changes.

2.3.4 Equipment:

- a. Ownership of or access to professional-grade photography equipment (cameras, lenses, lighting, etc.).
- b. Proficiency in using photo editing software (e.g., Adobe Photoshop, Lightroom etc).

2.4 Copywriter

The professional copywriter will be responsible for the following tasks:

2.4.1 Content Planning:

- a. Conduct an initial meeting with the project team to understand the requirements and objectives.
- b. Develop a content plan and schedule, including key themes and topics to be covered.

2.4.2 Research:

- a. Conduct thorough research on each artisan, including their background, techniques, and inspirations.
- b. Gather information through interviews, questionnaires, and other means as necessary.

2.4.3 Writing:

- a. Create compelling and engaging profiles for each artisan, highlighting their unique skills, stories, and craftsmanship.
- b. Write detailed and attractive product descriptions that accurately represent each piece and its features.
- c. Ensure all content is optimized for Search Engine Optimisation (SEO) to enhance visibility in the digital marketplace.

2.4.4 Revisions:

- a. Collaborate with the project team to review and revise content as needed.
- b. Incorporate feedback to ensure all written materials meet the desired quality and standards.

2.4.5 Delivery:

- a. Provide final copies of all written content in digital formats suitable for online use.
- b. Ensure content is organized and labeled appropriately for easy integration into the digital marketplace.

2.5 Key Deliverables

- a. Detailed content plan and schedule.
- b. Compelling artisan profiles (maximum 500 words per profile).
- c. Detailed product descriptions (minimum 100 words per description).
- d. SEO-optimized content for online use.
- e. Final digital copies of all written materials.

2.6 Professional Requirements

The copywriter should meet the following criteria:

2.6.1 Experience:

- a. Proven track record of professional copywriting, particularly in profiling artisans or similar fields.
- b. Portfolio demonstrating ability to create engaging and high-quality written content.

2.6.2 Skills:

- a. Strong writing and storytelling skills with an eye for detail.
- b. Proficiency in SEO and digital content creation.
- c. Ability to conduct thorough research and synthesize information into compelling narratives.

2.6.3 Availability:

- a. Willingness to conduct interviews and gather information as needed.
- b. Flexibility to accommodate the project schedule and any changes.

By adhering to these terms of reference, we aim to ensure that the selected photographer and copywriter can effectively capture and showcase the artisans' work and stories thereby enhancing their presence in the digital marketplace.

3. To Notes:

3.1 Artisans are mostly located in the rural and township setting within the local municipalities.

3.2 Bidders should consider and anticipate long travel time within the district on rural regional roads to access the artisans.

4. Non-Appointment

TKZN reserves its rights either NOT to make an appointment and/ or appoint the bidder with lowest price. TKZN also reserves its right to negotiate the final price of those bids deemed technical compliant. For Technical Enquiries Contact: Kwanele@zulu.org.za.

5. Application Rules

5.1 Expenses incurred:

Neither Tourism KwaZulu-Natal nor any organ of state will held liable for any expenses incurred by the applicants.

5.2 Confidentiality:

The contents of the quotation will be kept strictly confidential by the Authority and its advisors.

5.3 Late and incomplete applications:

Any quotations reaching the KwaZulu- Natal Authority later than the date and time given on 9.4 below will not be considered. Service provides all information requested in terms of reference.

5.4 Closing of Submission:

Quotation must be submitted via e-mailed to Quotes@zulu.org.za

6. Information Contained in this document

The information/ data provided in this document, together with any subsequent issue of addenda of information/data is given in good faith for the guidance of applicants. No warranties or representations are given regarding accuracy or completeness of such information.

7. Stage 3- Price and Specific Goals

7.1 Proposal will be subject to an evaluation based on an 80/20 – 80 points for price and 20 points for specific goals.

7.2 Fixed price is required; price must be inclusive of VAT and all costs relating to disbursement and accommodation.

8. Point Awarded for Specific Goals

In terms of regulation 4(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the quotation. Contracting with persons, or categories of person, historically disadvantaged by unfair discrimination on the basis of race, gender or disability as contemplated in section 2(1)(d) of the Preferential Procurement Policy Framework Act, 2000.

9. Reporting

The service provider appointed shall report directly to the Acting GM Tourism Development.

The following table will be used to calculate the Price and Specific Goals

			POINTS
PRICE			80
Specific GOALS	≥51%Black Ownership	10	20
	≥51Youth Ownership	5	
	The promotion of enterprises located in KwaZulu-Natal	5	
Total points for Price and SPECIFIC GOALS			100

The following may be used as proof for claiming preference points:

- BBEE Affidavit
- BBEE certificate
- CIPC
- CSD full Registration Report
- SA ID Full document

The 80/20 preference point system for acquisition of goods and service with Rand Value equal to or below 50 million. The following formula must be used to calculate the points out of 80 for price in respect of an invitation for tender with a Rand value equal or below 50 million, inclusive of all applicable taxes:

$$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

P_s = Points scored for price of tender under consideration.

P_t = Price of tender under consideration; and

P_{min} = Price of lowest acceptable tender.

a. A maximum of 20 points may be awarded to a tender for the specified for the tender.

b. The points scored for the specific goal must be added to the points scored for the price and the total must be rounded off to the nearest two decimal places.

c. Subject to section 2(1)(F) of the Act, the contract must be awarded to the tenderer scoring the highest points.

10. Quotation Submission

Quotation must be e-mailed to Quotes@zulu.org.za by the no later than **SCM to advise**.

11. Information to be Submitted by Application

- 11.1 Quotation Document
- 11.2 Pricing on Company Letterhead
- 11.3 Completed SBD Document (SBD 4,6,1)
- 11.4 Certified Copy of BBBEE Certificate or Affidavit
- 11.5 CSD MAAS number
- 11.6 SARS Pin Document

Please note : No proposal will be accepted after the closing time

12. TKZN CONTACT

Kwanele/ Zandile

kwanele@zulu.org.za / Zandilen@zulu.org.za

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? YES/NO

2.2.1 If so, furnish particulars:

.....
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? YES/NO

2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, _____ the _____ undersigned, (name).....in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

SBD4

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature	Date
.....
Position	Name of bidder

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **80/20** preference point system.
- b) **80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmin = Price of lowest acceptable tender under consideration

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
≥51% Black Ownership	10	
≥51% Youth Ownership	5	
The promotion of enterprises located in KwaZulu-Natal	5	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
 - One-person business/sole propriety
 - Close corporation
 - Public Company
 - Personal Liability Company
 - (Pty) Limited
 - Non-Profit Company
 - State Owned Company
- [TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

(e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:
DATE:
ADDRESS:

