



*Zulu Kingdom. Exceptional*

- Itinerary for Trade and Media from India - Africa's Travel Indaba 2023
- **Tourism KwaZulu-Natal is seeking the services of a suitably qualified service provider to provide tour operator services.**

### **DESCRIPTION**

- **EVENT NAME: KWAZULU-NATAL TOUR FOR TRADE AND MEDIA FROM INDIA**  
**DATES: 06 – 15 May 2023**

- Prospective service providers are requested to submit quotations for the:
- transportation of 11 guests and their luggage;
- Activities
- Lunch & Dinners where applicable
- The appointed tour operator must ensure the following:
  - The vehicle used for the tour must be comfortable, air-conditioned, clean and roadworthy.
  - The vehicle used for the tour must be a 18-seater
  - Include the services of a qualified and experienced tour guide
  - Arrive at pick up points on time.
  - The driver must be experienced and have good knowledge of the routes in the below itinerary.
  - The tour guide must be able to navigate the travel from point to point.
  - Cater soft drinks, juice, water and snacks for the guests in the vehicle while travelling with the guests and for the duration of the tour.
  - The vehicle must be cleaned daily.
  - The driver and tour guide must provide his/her own meals and accommodation.
  - The tour guide and driver must provide the services allocated to the 'Tour Operator' in the itinerary.
  - The tour guide must book activities and restaurants at least 2 days before arrival to ensure that all is in order.



TIME	ACTIVITY	NUMBER OF PAX	CONTACT / RESPONSIBILITY
<b>06 MAY 2023</b>			
tbc Emirates	Pick up at King Shaka International Airport, and depart for Premier Hotel Cutty Sark	11	Tour Operator
Tbc	Arrival, check In at Premier Hotel Cutty Sark and Dinner at the hotel	11	TKZN
	Overnight		All
<b>07 MAY 2023</b>			

06h00	Check out, pick up breakfast pack and transfer for Shark Cage Dive experience	11	Tour Operator
08h00-09h00	Freshen up and proceed for Oribi Gorge activities	11	All
10h00-12h00	Transfer to Oribi Gorge adventure activities at Oribi Gorge.	11	Tour Operator
12h00	Lunch enroute	11	Tour Operator
13h00-15h00	Proceed for Oribi Gorge activities (gorge swing, ziplining and suspension bridge)	11	Tour Operator
15h30	Depart for Durban	11	Tour Operator
18h00	Arrival and check at Elangeni/Maharani hotel. Freshen up and get ready for dinner at Suncoast.		SAT
18h30-21h30	Transfer to Suncoast Casino for Dinner	11	Tour Operator – <b>transfer only</b>
21h30-22h00	Transfer back to the hotel	11	Tour Operator
22h00	Overnight	11	All
<b>08 MAY 2023</b>			
07h00-08h00	Breakfast at the hotel	All	SAT

09h00	Transfer for Trade and Media to attend BondDay	All	SAT
12h00-14h00	Lunch provided by Indaba	All	SAT
16h00	Transfer back to the Hotel	All	SAT
19h00	Dinner at Elangeni hotel	All	SAT
22h00	Overnight	All	SAT
<b>09 MAY 2023</b>			
07h00-08h00	Breakfast at the hotel	All	SAT
09h00-10h00	Transfer to attend Africa's Travel Indaba	All	SAT
12h00-14h00	Lunch to be provide at Indaba	All	SAT
17h00	Transfer back to the hotel	All	SAT
17h30	Freshen up and get ready for dinner	All	SAT
19h00	Dinner	All	SAT
22h00	Overnight	All	SAT
<b>10 MAY 2023</b>			

07h00-08h00	Breakfast at the hotel	All	SAT
09h00	Transfer to ICC for Indaba	All	SAT
12h00-14h00	Lunch to be provided at Indaba	All	SAT
17h00	Transfer back to the hotel – to freshup and get ready for dinner	All	SAT
18H00	Transfer for Dinner at the venue TBC – <b>Ballito</b>	11	Tour Operator – <b>transfer only</b> (from Elangeni/ Maharani)
19h00	Dinner	60	TKZN
22h00	Transfer back to the hotel		Tour Operator
	Overnight		
<b>11 MAY 2023</b>			
07h00-08h00	Breakfast	All	SAT
09h00	Check out and transfer to Indaba	All	SAT
12h00-14h00	Lunch at Indaba		SAT
14h00	Transfer to Mfulawozi Game Lodge – Hluhluwe – pick from the ICC)	11	Tour Operator
18h00	Arrival and check Inn	11	TKZN

19h00	Dinner at Mfulawozi Lodge - Hluhluwe	11	TKZN
22h00	Overnight	All	
09h00	Breakfast at the lodge	11	TKZN
12h00- 13h00	Lunch at the resort	11	TKZN
16h00	Afternoon/evening game drive in Hluhluwe Game Reserve	11	TKZN
19h00	Dinner at Mfulawozi Lodge	11	TKZN
22h00	Overnight		
<b>13 May 2023</b>			
06h00	Morning Game drive at Hluhluwe Hluhluwe Umfolozi Park	11	TKZN
09h00	Breakfast at the Lodge	11	TKZN
11h00	Check out and depart for Durban		Tour Operator
12h00	Lunch Enroute		Tour Operator
15h00	Arrival at The Capital Zimbali and Check In	12	TKZN
15h30	Afternoon at Leisure	all	All

19h00	Dinner at the hotel and Overnight	12	TKZN
<b>14 May 2023</b>			
07h00-08h00	Breakfast at the hotel		TKZN
09h00	Departure for the city tour of Durban, Visit Victoria street market/ spice market	12	Tour Operator
12h00	Transfer for Lunch at Gateway Mall	12	Tour Operator
12h30	Lunch at Gateway	12	Tour Operator
14h00	Shopping at the Gateway Theatre of Shopping		
17h00	Transfer back to the hotel to freshup and get ready for dinner	12	Tour Operator
18h30	Transfer to for Dinner at Oyster Box – (Curry Buffet)	12	Tour Operator
22h00	Transfer back to the hotel		Tour Operator
	Overnight at The Capital Zimbali		
<b>15 May 2023</b>			

07h00	Breakfast at the hotel and check out.		TKZN
11h00	Transfer to Bel Punto	12	Tour Operator
12h00	Lunch at Bel Punto	12	Tour Operator
15h00	Transfer from hotel to King Shaka international airport for India		Tour Operator
<b>END OF TOUR</b>			

## 1. PRICING

1.1 Pricing must be inclusive of all costs as indicated and value added tax.

1.1.1 The 80/20 principle will apply in terms of the Preferential procurement policy framework act, 2000: Preferential procurement regulations, 2022 and TKZN's SCM Policy.

1.1.2 All qualifying proposals will thereafter be evaluated on the 80/20-preference point system.

1.1.3 Where price score will be 80 points for requirements with a Rand value equal to or below R50 million inclusive of all applicable taxes.

1.1.4 The following formula will be used to calculate the points out of 80 for price.

$$P_s = 80 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

$P_s$  = Points scored for price of tender under consideration;



Pt = Price of tender under consideration; and

Pmin = Price of lowest acceptable tender.

The following table will be used to calculate the Preference points:

80/20 Point System (R50 million and less procurement)		
Race: African	10 points	
SMME (Proof must be submitted)	5 points	
Location: KwaZulu-Natal (proof of residence required)	5 points	
Total	20 points	

## 2. INFORMATION TO BE SUBMITTED BY APPLICANTS

2.1 Please submit your quotations by email on [Quotes@zulu.org.za](mailto:Quotes@zulu.org.za)

### COVID 19 PROTOCOLS TO BE OBSERVED AT ALL TIMES

2.2 The quotations must be accompanied by the following documents which must be valid:

- SBD 4, 6.1, 8 and 9
- BEE Certificate/Affidavit
- SARS PIN Document
- CSD Registration details with MAAA number

## 3. NON-APPOINTMENT

TKZN reserves the right either NOT to make an appointment and/or appoint the bidder with the lowest price. TKZN also reserves the right to negotiate the final price of those bids deemed technically compliant.

For Enquiries Contact TKZN Supply Chain Department by email on [Quotes@zulu.org.za](mailto:Quotes@zulu.org.za)

Please note: No quotations will be accepted after the closing date/time.

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