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Zulu Kingdom. **Exceptional**

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**Mpho Mbuli**  
GM Marketing  
e18a9b2e-523d-4fee-9352-91334663441f  
IP Address: 41.13.188.161  
Date: 4/26/2023 11:34:03 AM  
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- Itinerary for Trade from North Europe-Africa's Travel Indaba 2023
- **Tourism KwaZulu-Natal is seeking the services of a suitably qualified service provider to provide tour operator services.**
- **DESCRIPTION**
- **EVENT NAME: KWAZULU-NATAL TOUR FOR TRADE FROM NORTH EUROPE**
- **DATES: 12 – 14 May 2023**
- Prospective service providers are requested to submit quotations for the transporting of 10 guests and their luggage. The appointed tour operator must ensure the following:
  - The vehicle used for the tour must be comfortable, air-conditioned, clean and roadworthy.
  - The vehicle used for the tour must be a 14-seater.
  - Arrive at pick up points on time.
  - The driver must be experienced and have good knowledge of the routes in the below itinerary.
  - The driver must be able to navigate the travel from point to point.
  - Cater soft drinks, juice, water and snacks for the guests in the vehicle while travelling with the guests and for the duration of the tour.
  - The vehicle must be cleaned daily.
  - The driver must provide his/her own meals and accommodation.
  - The Tour Operator/driver must provide the services allocated to the 'Tour Operator' in the itinerary.
  - The Tour Operator must be flexible as times may change at short notice.
  - The Tour Operator must book activities and restaurants at least 2 days before arrival to ensure that all is in order.



12 MAY 2023			
TIME	ACTIVITY	NUMBER OF PAX	CONTACT / RESPONSIBILITY
08h00	Collect guests and luggage from Maharani/Elangeni Hotel	10	Tour Operator
08h00-12h00	Transfer from Maharani/Elangeni Hotel to St Lucia	10	Tour Operator
12h30-14h30	Lunch in St Lucia	10	Tour Operator
14h30-14h45	Transfer to St Lucia Estuary for Boat Ride	10	Tour Operator
15h00-17h00	St Lucia Estuary Boat Ride	10	Tour Operator
17h00-18h00	Transfer to Ndiza Lodge and Cabanas	10	Tour Operator

18h00-18h30	Check In at Ndiza Lodge and Cabanas	10	Tourism KwaZulu-Natal
18h30-19h00	Depart for Dinner in St Lucia	10	Tour Operator
19h00-21h00	Dinner in St Lucia	10	Tour Operator
21h00	Transfer to Ndiza Lodge to retire for the night	10	Tour Operator
<b>13 MAY 2023</b>			
05h00-06h00	Transfer to Hluhluwe Imfolozi Park for morning game drive with coffee and muffins	10	Tour Operator
06h00-09h00	Game Drive in Hluhluwe	10	Tour Operator
09h00-10h00	Breakfast in Hluhluwe	10	Tour Operator
10h00-11h00	Transfer to Bhangazi Horse safaris	10	Tour Operator
11h00-16h00	Bhangazi Horse safari experience	10	Tour Operator
16h00-17h00	Transfer to Ndiza Lodge	10	Tour Operator
17h00-18h00	Leisure	10	All
18h00-22h00	Transfer to and from St Lucia for Dinner	10	Tour Operator
<b>14 MAY 2023</b>			

05h00	Checkout and Transfer to King Shaka International Airport	10	Tour Operator
<b>END OF TOUR</b>			

**1. PRICING**

1.1 Pricing must be inclusive of all costs that are to be covered by the Tour Operator as indicated and value added tax.

1.1.1 The 80/20 principle will apply in terms of the Preferential procurement policy framework act, 2000: Preferential procurement regulations, 2022 and TKZN's SCM Policy.

1.1.2 All qualifying proposals will thereafter be evaluated on the 80/20-preference point system.

1.1.3 Where price score will be 80 points for requirements with a Rand value equal to or below R50 million inclusive of all applicable taxes.

1.1.4 The following formula will be used to calculate the points out of 80 for price.

$$P_s = 80 \left( 1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Ps = Points scored for price of tender under consideration;

Pt = Price of tender under consideration; and

Pmin = Price of lowest acceptable tender.

The following table will be used to calculate the Preference points:

80/20 Point System (R50 million and less procurement)	
Race: African	10 points
SMME (Proof must be submitted)	5 points

Location: KwaZulu-Natal (proof of residence required)	5 points	
Total	20 points	

## 2. INFORMATION TO BE SUBMITTED BY APPLICANTS

2.1 Please submit your quotations by email to [Quotes@zulu.org.za](mailto:Quotes@zulu.org.za)

### COVID 19 PROTOCOLS TO BE OBSERVED AT ALL TIMES

2.2 The quotations must be accompanied by the following documents which must be valid:

- SBD 4, 6.1, 8 and 9
- BEE Certificate/Affidavit
- SARS PIN Document
- CSD Registration details with MAAA number

## 3. NON-APPOINTMENT

TKZN reserves the right either NOT to make an appointment and/or appoint the bidder with the lowest price. TKZN also reserves the right to negotiate the final price of those bids deemed technically compliant.

For Enquiries Contact TKZN Supply Chain Department on [Quotes@zulu.org.za](mailto:Quotes@zulu.org.za)

Please note: No quotations will be accepted after the closing date/time.

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Mpho Mbuli

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Date